

Be Connected for Success

Ok <Firstname> what I hear you saying is:

- You want to spend more time with your family;
- You want to pay off all that \$30,000 dollars in credit card debt;
- You want to create a situation where your wife doesn't have to go to that job where she's working with those dangerous chemicals;
- And, you'd like to be able to travel to those beautiful places you were telling me about.

Is that correct? (Let them answer) Are you really serious about those things?

Ok <Firstname> here's what you need to do next. There's really only a few things, and it's simple. And these are the things you'll be teaching other people to follow, so you want to make sure you understand the process:

- I'm going to send you a link with some information you need to learn so that you can familiarize yourself with the way that we're doing business here and so you can learn some of the terminology. Have you ever noticed that every job or business has its own vocabulary? This is something that's really important.
- I'm going to send you a link to our training website and the instructions on how to access all the training materials. The thing that you really want to learn as quickly as possible is that this isn't a selling business but a "business development" business. That's what you'll get from this training!
- Also I'd like you to hear from some of the people that we're working with that are doing really well in the business. One of the things that really makes the business attractive is that you have so much flexibility in the you do your business, so for the fastest growth, it's really important to see a variety of people and how they do their business so YOU can start making money as soon as possible. That's what you want isn't it?
- So we've got conference calls 5 days out of the week, except Friday and Sunday, where you can listen to... and meet some of these people. I'll send you an email with all the conference calls and times so you can start plugging into them.
- And you also need to place your first order if you haven't done it yet. You do understand that this is a business, right? It's going to be impossible to build your business if you don't understand how the product works, and it's going to be a whole lot easier if you can give samples to people. What's really important about this is that it gives you belief in what you're doing because you know EXACTLY how you are providing a service to others.

<Firstname> what it really comes down to is:

- This is a really simple business... if you'll keep it simple;
- AND, we have a system already in place for you to plug into and start advancing toward your goals right away. And I know that's why you want to do this business. Not because you want to do a business, but you've got some things in your life that you want to change;
- So we're going to focus on the simple things that'll make that happen for you!

I'm going to do EVERYTHING I CAN to make sure you take the actions that will get you what you really want. That's what you'll learn from the things I told you about. Have you ever heard what Zig Ziglar said about how you can have anything in life that you want, if you help enough people get what they want?... Well that's what we're doing in this business. If you'll just follow these simple steps you can get what you want... and that's what it's all about! You didn't get started in this to fail did you? You're serious about all those things you said to me?

So I'll send you out those emails so you can get started on it right away. But before you get started on that I'd just like to give you some information on Cellilux, our Skincare product, because believe it or not a large percentage of your business is probably going to come from that... And when you get your samples you're going to want to have a lot of them on hand because people are going to get results immediately ...

AND THEY'RE GOING TO WANT TO ORDER THE PRODUCT. You definitely are going to want to have those samples:

- First of all, skincare is probably one of the biggest in the world. People will do just about anything to look better...
- And people are reaching for all kinds of things to look better and most of those things are harming them. Did you read about this on the website?
- So you're not selling them a product... You're building a distribution network with products that are GOOD FOR YOU, and that's about half the price of what people are ALREADY PAYING for products that are harming their health! And that right there is the reason people are joining this company... because it's affordable and probably the easiest thing going out there!
- And it all gets started because they were able to feel the difference right away when you gave them a sample.
- So the bottom line is: you're not selling anybody anything. You're showing them how they can get a product... that they're ALREADY USING... that's good for them... at a lower price than they're ALREADY PAYING. And they ALREADY KNOW that the product's good... actually it's better than what they were using— and they're going to want to go out and tell others about it! That's why you need to understand the products and use them, and understand the business by studying the information on those websites I gave you and get on those conference calls.