

Posture Script For Those Who Don't Want to be Interviewed

(Use this script segment when you've gained rapport and trust... and your prospect suddenly becomes fearful of leaving their comfort zone.) This will turn the call around!

...you know what <<Firstname>>, I am interviewing for a long-term business relationship right now. And we currently have a track record of developing multiple six-figure income earners.

And I can kind of... tell... right now... that this... isn't going in the right direction.

So if you'd like for me to continue with you in this interview, and then get you the information, once I see what it is you need, then we can continue.

If not, I can just go ahead, and give you my name and phone number and when you get more serious about generating a six-figure income... part time from home... you can go ahead and give me a call.

So what do you want to do?