

So, <Firstname> have you ever done any Networking in the past?     **Yes**

So how did it work out for you?     **Well, it didn't work our really well.**

Really! So what do you think is the main reason it didn't work out for you?

**Well, for one thing... it was too expensive, and it was hard to try to get people to try the products because of that. Also, I never got the support they promised me when I joined.**

Is there anything else?     **No that's it.**

So, <Firstname> Let me just ask you this:

If the products weren't too expensive so people would be willing to try them and if you got the support they promised you, do you think you would have been successful with **that** company?

Yes, absolutely!

<Firstname> Do you have a paper and pencil handy? You need to take a look at this! You have Internet access don't you?

And then send them to whichever makes the most sense:

- LMSuccess.com Website
- LifesMiracle.com Website
- Conference call
- 3-way call with upline expert

Go take a look at that, and if I gave you a call back in about 45 minutes, would that work out for you?

*If they say they haven't done networking in the past, continue by asking if they know anyone who has. Then ask if that person did well or not and why it did or didn't work out for them. Then just continue the same as above.*

*You will learn variations of this script for all the different Markets*