


Be Connected for Success

Hey <Firstname> This is _____... <Firstname> *(back in September; a couple of weeks ago, etc.)* you were inquiring online about working from home...and we're looking for a couple of people... serious about making an additional income and being part of a growing opportunity... I'm just calling to see if you've already found something that's working for you? LET ANSWER. (If no).. Are you still looking? **(And then follow with The Conversational Interview Script)** ↓

OK <Firstname> Do you have a piece of paper and a pen handy? To save us both time, I just need to ask you a few questions to figure out which information to direct you to... and how to get there:

So, have you ever done any Networking before? Yes, *(if NO Do you know anyone who has?)*

If **NO** again skip to  below

So how did it work out for you (them)? **Well, it didn't work out really well.**
Really! So what do you think is the main reason it didn't work out for you (them)?


Well, for one thing... it was too expensive, and it was hard to try to get people to try the products because of that. Also, I never got the support they promised me when I joined.

(Write down each thing as they say them.)

Is there anything else? **No that's it.** So, <Firstname> Let me just ask you this:

If the products weren't too expensive so people would be willing to try them and if you got the support they promised you, do you think you would have been successful with **that** company? **Yes, absolutely.**

What DID you like about that company you were with?

 So <Firstname> do you remember signing up online? What did you see when you first signed up... that... made you believe you could be successful working from home? *(Write down everything!)*

What are the things you're looking for in a home business?

So how much money do you want to make in your home business? **About \$2,000 a month.**

Are you willing to do what it takes to make that kind of money? **Yes.** **Well, the people we're looking for are self-motivated, team players, and willing to invest some time to learn the system to be successful in this. But most importantly, they also have to be motivated by helping people. (Do you think that describes you?)**

So, how would your life change if you were making \$_____ per month, working from home in this business? *(Let answer and write down everything! *)*

So how serious are you about working from home?

Power Phrases--

- Do you have a paper and pencil handy, I'm going to send you to our website where you can find out how the business works and information about our products. There's an audio there also you'll want to listen to...
- **By the way, we're listed with the BBB, so that talks about the credibility we have. AND THAT'S CRITICAL FOR YOUR SUCCESS WHEN YOU TALK TO PEOPLE...** When you click on the BBB Icon and click on "Find a BBB Accredited Business" and click letter "V" you'll see that we're the only Vitamin Company listed there. And we have **zero complaints against us!**
- Let me just give you my name and number so if you have any questions you can get back in touch with me:
- If I gave you a call back at _____, would that work out for you? Whether you're interested or not will you be there at that time?
- You're definitely someone who wants to look younger, live longer, and have more energy, aren't you?
AND/OR You want to get rid of that problem in your back don't you?
AND/OR You want to make money so you can _____ don't you?

Affordability changes everything! It costs \$10 to sign up and that gives you your website and back office for a year. And you can try the business for 30 days and go to the conference ...meet the doctors... and you can try the products... and even if you use the entire bottle... if you decide it's not everything you want it to be... you'll get your money back for the products including the \$10 member fee... so there's really no risk. But if it is what you're looking for it'll give you that chance to _____! *(*The things they said will change their life!)*