

Be Connected for Success

Are you already doing this business?

When you give out samples, always give them two and ask them to try one, and to give one to a friend so they can get a better picture of what the product can do! Here's what you can say to them when you get back to them and they liked it:

You know you're already doing this business but you aren't getting paid for it?

**What do you mean?**

Did you ever tell someone: Hey, there's this new restaurant that just opened up, the menu is fantastic and the prices are great. You've got to try it. **Yes**

And did you ever tell someone, "There's a new movie out, you've got to see it! It's really good!" **Yes**

Well, did the owner of the restaurant pay you to recommend his restaurant? **No**

Did the theater owner pay you to recommend a movie playing at his theater? **No**

Well, our company pays you for recommending our products to people. You saw how great the product was and so did your friend!