

Before you begin your goal setting, watch the Zig Ziglar goal setting videos on the LMSuccess.com website. If you've already watched it, I highly suggest you watch it again as you fill this out. Go to: Business Training>Inspiration>Zig Ziglar

Zig Ziglar's Goal Setting Worksheet

1. Write the goals down;
2. Date it;
3. Identify obstacles;
4. Identify the people/groups you need to work with to accomplish it;
5. Find out what you need to know;
6. Develop a plan of action;
7. Write it down-----"What's in it for me?"

Today's date: _____

1. What do you want to achieve?

2. When do you want to achieve them by? _____

3. What are the things *YOU VIEW* as obstacles to reaching your goal?

4. Who will you need to meet/become a member of the team of?

5. What do you need to know? Or who do you need to talk to, to find out what you need to know?

6. What's your plan of action **RIGHT NOW?** (Also visit the action plan page on LMSuccess)

7. What's in it for me?
